

Infrastructure for Africa's Bright Future

Thursday, November 09, 2006



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Managing Director



Status Update



- Current Network
 - Coverage of 50 Towns (70% o Kenya's population) in Kenya
- Footprints
 - UG
 - TZ
 - DRC
 - Southern Sudan
- Butterfly Network
 - Coverage expected to be seamless by 2007
 - WIFI/WIMAX technology



Status Update

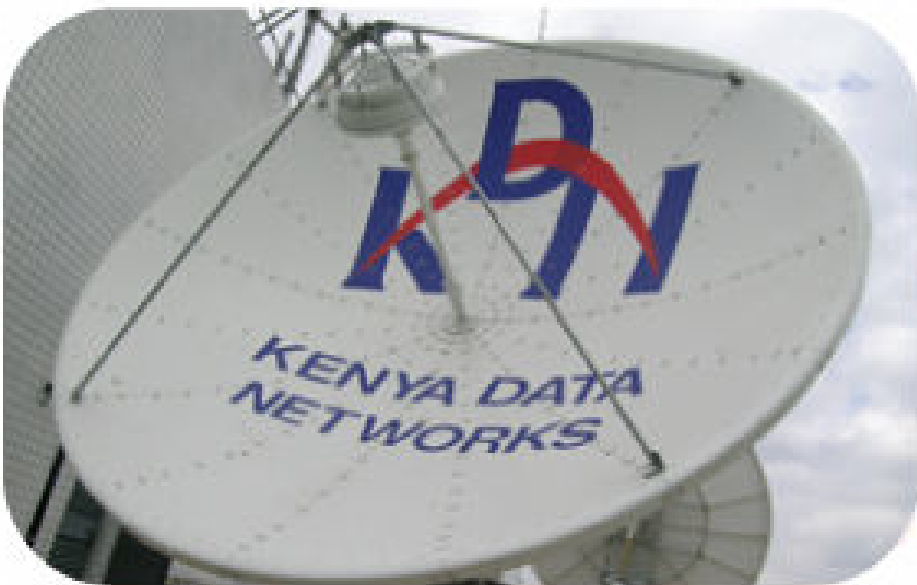
- All the Major ISPs in Kenya (30 in Total)



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Status Update

- International Gateways (currently 6 doing 75% of Kenya's international traffic)



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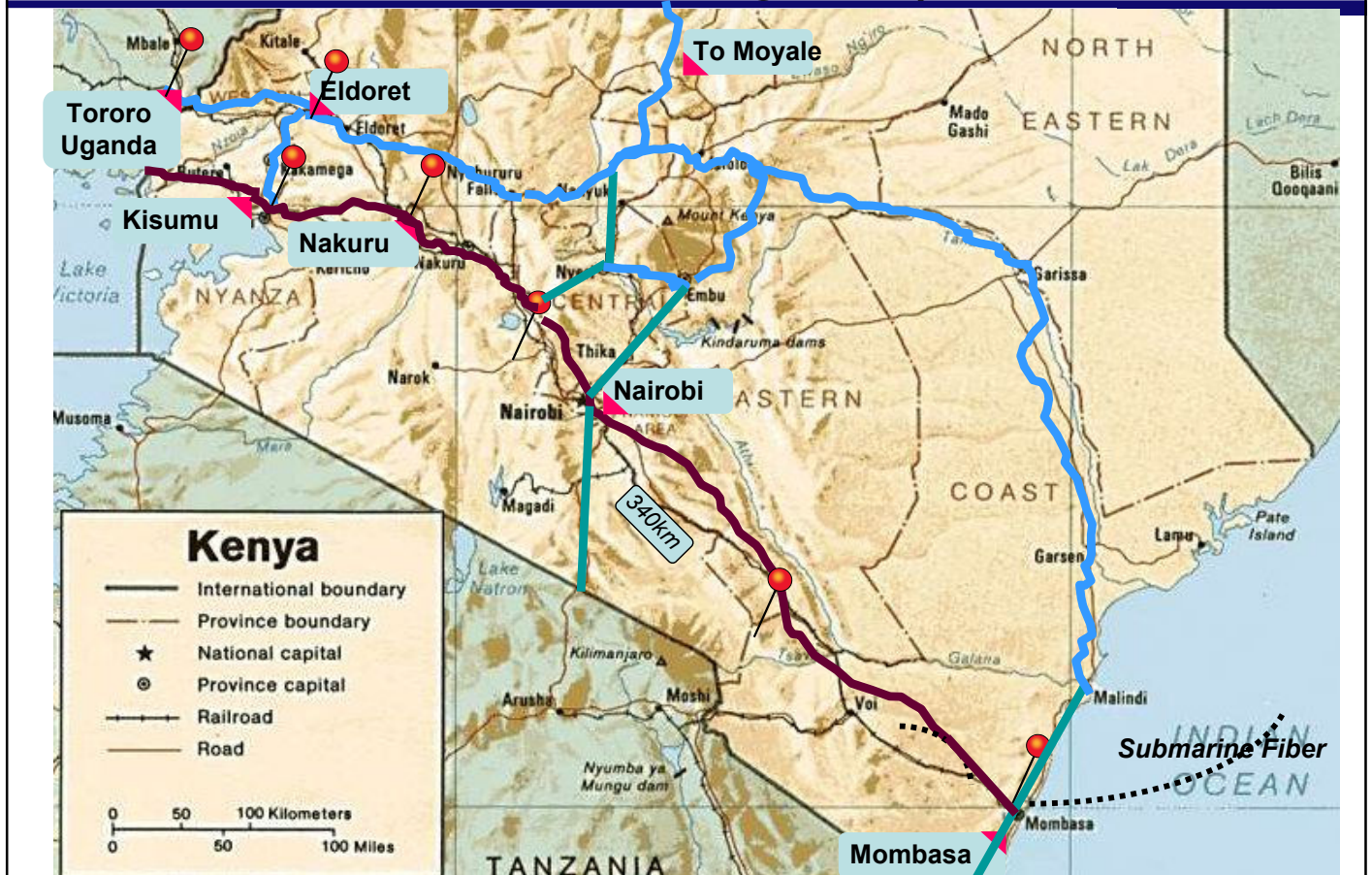
Status Update



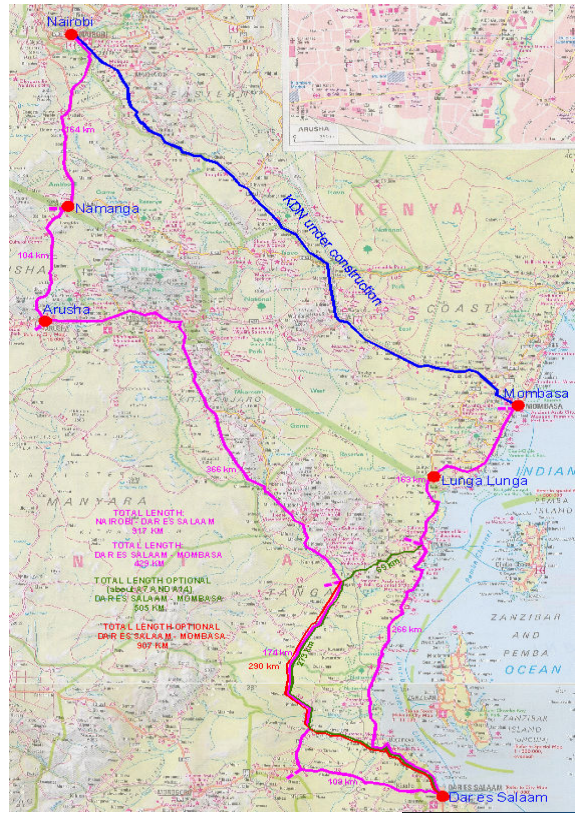
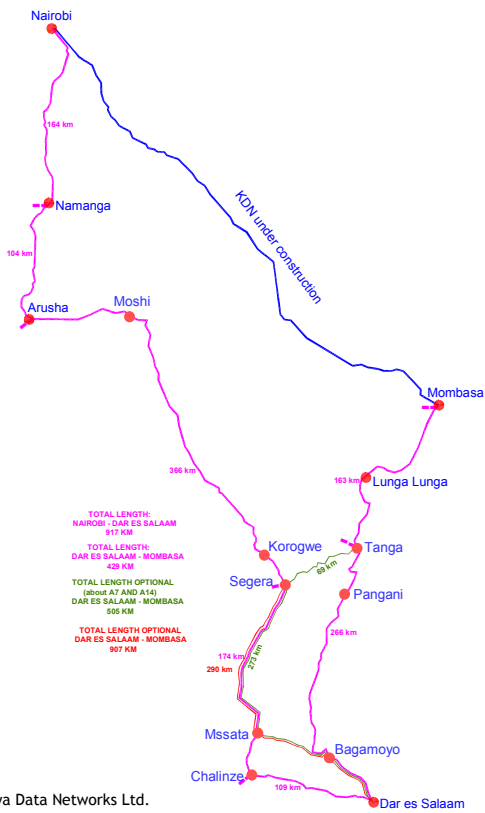
- Current Network
 - Coverage of 50 Towns in Kenya
- Regional Expansion
 - Purchase of InfoCom Uganda
 - Partnering with SatCoNet in TZ
- Pan African Expansion
 - DRC setup with W3K, full Wimax overlay end 2006
 - Congo B planned Jan 2007
 - 13 more countries under negotiation



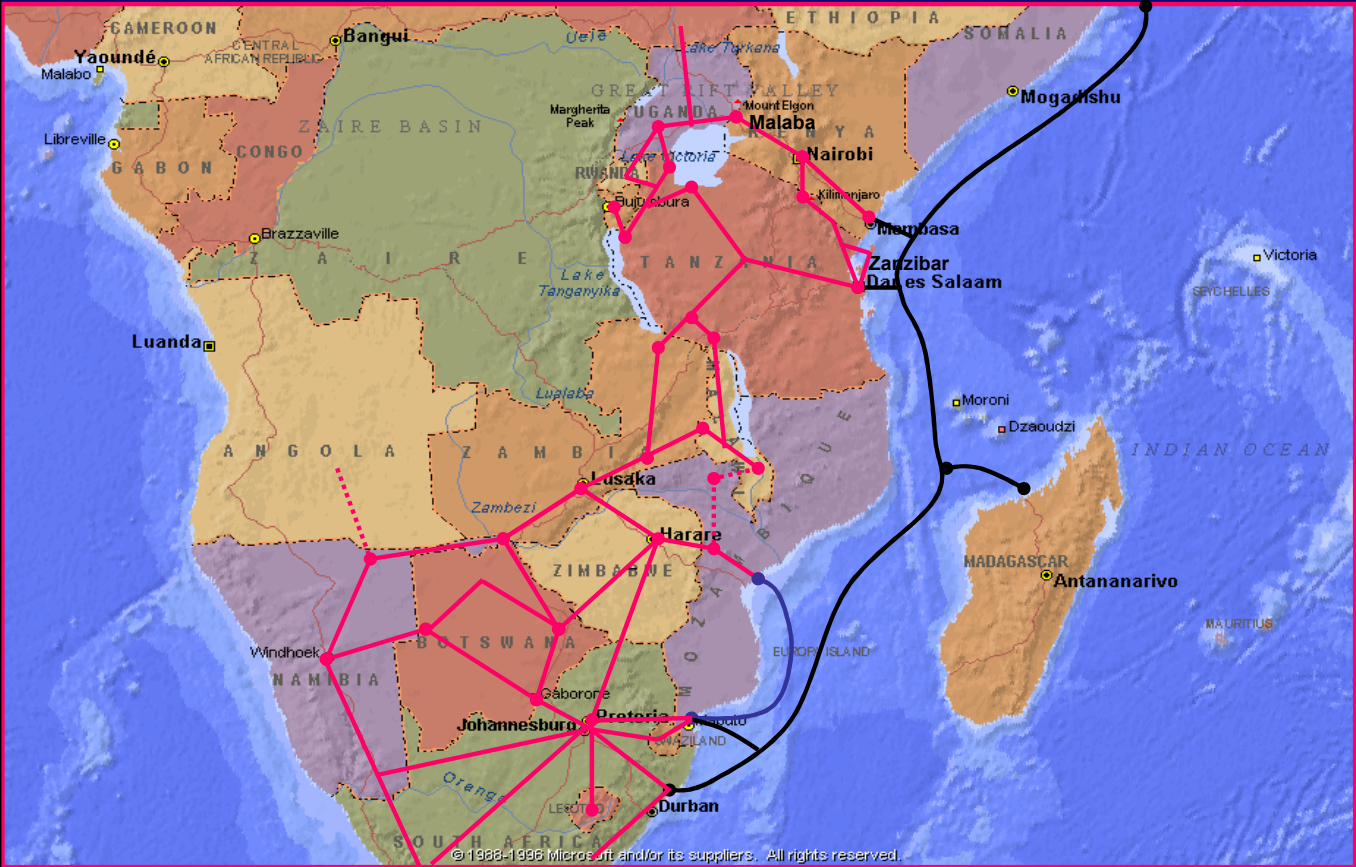
KDN Fiber Rollout existing and planned



Phase II in TZ planned



EASSy Fiber or FLAG direct



Our Commitment to Africa

- Provided a data connection to the Kenya Network Information Centre - Kenic, free of charge.
- Planned connection on fiber for the East African IXPs
- Connected various Government Buildings
- Operated a unique Internship Programme
- We are exploring a Micro Finance based School sponsoring program



Commitments

- **Metro Fiber**
 - High Quality/High Speed affordable data infrastructure linking the business district to the EPZ, more than 200KM already deployed in 2 cities and 2 towns, last mile will be ADSL2+ 50 000 connections within the next 12 month and 200 000 connections by 2009
- **Roll-out Wi-Fi technology**
 - Cover 3 cities and 12 towns plus using Wi-Fi as last mile extension within 18 months
- **Roll-out Wi-Max technology**
 - Cover KE, UG, DRC, Congo B and TZ within 18 months
- **National Fiber Backbone**
 - Linking Mombasa to Busia
 - Inter-connecting with UG and TZ



Commitments continued

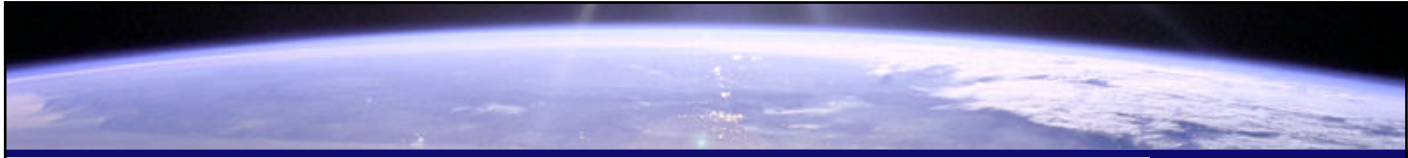
- 802.16e
 - Overlaying our existing network with a seamless 802.16e mobile Wimax network to offer to other carriers
- CDMA
 - Under review, closely bound to frequency acquisition Universal Access
- Covering 80% of (East) Africa's population with affordable voice/data access technology



What can you do for us?

- Social responsibility
 - What are you buying?
 - What impact does it have to your market?
- Market Intelligence
 - Who is driving the market?
- Focused Education
 - Human resource to serve the market demand





Asanteni Sana



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