

# CONFERENCE PROGRAMME



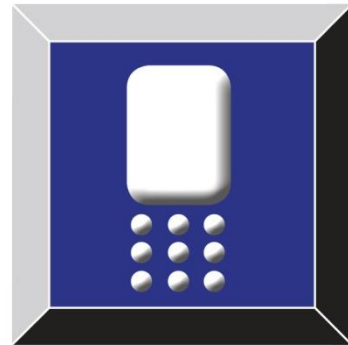
Featuring Three Worlds in One Event



CLOUD COMPUTING  
WORLD



DATA SECURITY  
WORLD



MOBILE APPLICATIONS  
WORLD

**Theme: *We have the bandwidth. Now what?***

## Conference Programme

Oshwal Centre, Nairobi

2-3 November 2011

An AITEC Africa Event

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Cloud Computing for Financial Institutions Sponsor



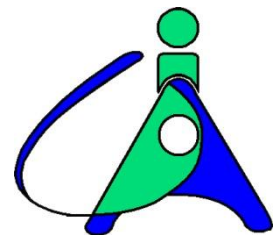
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DAY 1: Wednesday 2 November 2011

9am

Opening Plenary session

**Stefan Kapferer, State Secretary, Federal Ministry of Economics and Technology, Germany**

Cloud strategies, challenges and opportunities to develop a competitive advantage in East Africa

**Dr Anil Sahai, Lead Consultant, AITEC Consulting Services, USA**

Harnessing ICT for small and medium-size enterprises: Success stories from small nations

**Dr Baharul Islam, Chairman & CEO, Development Gateway South Asia, India**

**SHOWCASE  
PRESENTATION  
Business  
Connexion**

*Connective Intelligence™*











*Beyond outsourcing*



**John Jenkins, Chief Executive: Business  
Connexion Services, South Africa**

The multi-sourcing trend is gaining momentum internationally, but in the Middle East and Africa over 80% of outsourcing deals are still done with single service providers. The downside of the multi-sourcing model is a more fragmented IT outsourcing. Companies use two or three service providers that are expected to provide a catalogue of services, with different terms and service level agreements applying to each one. These services would typically be charged for on a per use basis, or a fixed price with variable costs for additional components. Cloud or on-line service providers operate on a bigger scale with a broader customer base, so offer better price models and economies, but generally don't contract for specific service level agreements. Application hosting services can sometimes reduce software licencing costs, allowing service providers to charge their customers on a per use basis. As IT usage models change and the trend towards software hosting and software as a service gathers momentum, all software suppliers will be forced to move in this direction.

11am

NETWORKING REFRESHMENTS







<p>11.30am</p>	  <p><b>Cloud computing for microfinance and community banking</b></p> <p>MODERATOR <b>Vincent Lubasi, Former Africa Regional Director, International Co-operative Alliance</b></p> <p>PRESENTERS <b>Peter Koen, Senior Platform Strategy Advisor, Microsoft</b></p> <p><b>Murray Gardiner, Director Microfinance and Community Banking, Temenos</b></p>	 <p>Data security and intrusion prevention <b>Gal Arbel, VP Sales &amp; Marketing, Amiran Communications, Kenya</b></p> <p>Can a human firewall protect your data? <b>Stephen Kariuki, Principle Consultant, Harmony Solutions, Kenya</b></p> <p>IT security and cybercrime investigation <b>Amos Omamo &amp; Richard Omollo, Lecturers, School of Informatics and Innovative Systems, Bondo University College, Kenya</b></p>	 <p>The consumer perspective on mCommerce <b>Isis Nyong'o, Vice President &amp; MD, Africa, InMobi, Kenya</b></p> <p>Do we need a blueprint for mobile start-up creation? <b>Franco Papeschi, Programme Manager &amp; Service Design Expert, World Wide Web Foundation, UK</b></p> <p>Elma: A case study on bringing a new software innovation to market <b>Kamal Budhabhatti, CEO, Craft Silicon, Kenya</b></p>
<p>1pm</p>	<p>NETWORKING LUNCH, sponsored by Afrika Verein</p>		
<p>2.30pm</p>	 <p>Latest developments in</p>	 <p><b>Data Security Training</b></p>	 <p>Experiences on the</p>

	<p>Cloud Computing <b>René Raeber, Technical Solutions Architect, Cisco, Switzerland</b></p> <p>A practical framework for implementing a cloud strategy <b>Dr.Carol Mureithii, Swift Global, Kenya</b></p> <p>How business enterprises can benefit by leveraging on readily available cloud-based business applications – SAAS <b>Eric Mujera, Business Development Manager, Sevenses Technologies Group, Kenya</b></p> <p>More than concepts: Delivering solutions on cloud <b>Jyoti S Mukherjee, CEO, Software Technologies, Kenya</b></p>	<p><b>Workshop 1: Secure access to ICT</b> <b>Karri Kuoppamaki, Head of Technology Africa Nokia Siemens Networks, Kenya</b></p> <p>Held in partnership with Afrika-Verein der deutschen Wirtschaft (German African Business Association)</p> 	<p>front-edge of mobile app startups in Kenya <b>Erik Hershman, Director of Operations &amp; Strategy, Ushahidi &amp; Director, iHub, Kenya</b></p> <p>Mobility for business in East Africa <b>John Waibochi, CEO, Virtual City, Kenya</b></p> <p>How the media can utilize content crowd sourcing technologies to gather stories <b>Santos Okuttah, CEO, Evolve Interactive, Kenya</b></p>
<p>4pm NETWORKING REFRESHMENTS</p>			
<p>4.30pm</p>	<p>Hyper-virtualization and cloud computing <b>Professor Dr Kefa Rabah, Dean, School of Informatics and Innovative Systems, Bondo University College, Kenya</b></p> <p>Business benefits of cloud computing <b>Henk van Wilsum, Executive Consultant, IBM East Africa, Kenya</b></p> <p>Confessions of a cloud computing addict</p>	<p><b>Data Security Training Workshop 2: Network security</b> <b>Held in partnership with Afrika-Verein der deutschen Wirtschaft (German African Business Association)</b></p> 	<p>Developing mobile applications for agriculture <b>Amos Gichamba, Assistant Lecturer, Computer Science Department, Africa Nazarene University, Kenya</b></p> <p>Africa: The country <b>Agosta Liko, CEO, PesaPal, Kenya</b></p> <p>Getting the best out of mobile applications through end-user mobile</p>






	<p><b>Harry Hare, Executive Director, African eDevelopment Resource Centre &amp; Publisher, CIO Magazine, Kenya</b></p> <p>Cloud Computing - How the last mile will affect the responsiveness of cloud-based applications</p> <p><b>Stephen Ciirah, GICT FSG Director, World Vision International, Kenya</b></p>		<p>testing</p> <p><b>Beth Njeri Kariuki, Senior SQA Trainer, Tezza Business Solutions, Kenya</b></p>
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## DAY 2: Thursday 3 November 2011

<p>9am</p>	<h3>Convergence Plenary</h3> <p>Kenya's Digital Villages and Pasha Centres: Insights on how to improve access to ICTs in rural East Africa  <b>Dr Warigia Bowman, Partner, KGroup Consultants &amp; Assistant Professor, American University, Egypt</b></p> <p>Converging technologies: Cloud, data security and mobile applications in implementing a global strategy to fight counterfeit products, illicit trade and sub-standard goods  <b>David Svarrer, CEO, Digital Age Institute, Kenya</b></p> <p>ICT and business in Africa: What is the next best thing?  <b>Mouhamet Diop, Chairman &amp; CEO, Kheweul.com and CEO, NEXT, Senegal</b></p> <table border="1" data-bbox="258 1570 1485 1854"> <tr> <td data-bbox="258 1570 596 1854"> <p><b>SHOWCASE PRESENTATION</b></p>  </td> <td data-bbox="596 1570 890 1854">  </td> <td data-bbox="890 1570 1485 1854"> <p>Riding the Intelligent Data Wave: Using innovation to succeed in a rapid growth environment  <b>Delano Kiilu Longwe, Territory Sales Manager, IBM East Africa</b></p> </td> </tr> </table>			<p><b>SHOWCASE PRESENTATION</b></p> 		<p>Riding the Intelligent Data Wave: Using innovation to succeed in a rapid growth environment  <b>Delano Kiilu Longwe, Territory Sales Manager, IBM East Africa</b></p>
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<p>11am</p>	<p>NETWORKING REFRESHMENTS</p>					

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<p>11.30am</p>	 <p>The role of fast, reliable and low-cost international bandwidth in cloud computing <b>Julius Opio, Sales Manager, East &amp; North Africa, SEACOM, Kenya</b></p> <p>Cloud project management <b>Lance Ayerst, Director, IS Options, Ireland</b></p> <p>How Cloud Computing can help achieve business objectives with a positive impact on the bottom line <b>Evans Nyangah, Head of Enterprise Sales, Safaricom, Kenya</b></p>	 <p>Building competences in the information security industry: Challenges faced in delivering training that really works <b>Vincenzo Graziano, Director, Silensec, Kenya</b></p> <p>IT security and cybercrime investigation <b>Amos Omamo &amp; Richard Omollo, Lecturers, School of Informatics and Innovative Systems, Bondo University College, Kenya</b></p> <p>Turn-around Management: Introduction to successful initiatives for programme recovery <b>Lance Ayerst, Director, IS Options, Ireland</b></p>	
<p>1pm NETWORKING LUNCH</p>			
<p>2.30pm</p>	 <p><b>Cloud Computing Workshop: A practical framework for implementing a Cloud Strategy</b> <b>Presented by Dr Anil Sahai, Managing Consultant, AITEC Consulting Services, USA</b></p>		



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To register as a delegate, log on to [www.aitecafrica.com](http://www.aitecafrica.com) or email [info@aitecafrica.com](mailto:info@aitecafrica.com)